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## FOR IMMEDIATE RELEASE

### United Bankers Agency Expands Insurance Services

#### *Alliance with Willis offers Customized Bank Insurance Solution*



**BLOOMINGTON, Minn.** – Tim Henry, Managing Agent, and United Bankers' Agency, a subsidiary of United Bankers' Bank, are pleased to introduce its newest insurance solution for community bankers, "BankConnect". Through an alliance with Willis Group, BankConnect provides access to multiple insurance carriers assisting community banks in the development of a tailored risk mitigation program.

"We are excited to offer this solution to our customers. BankConnect allows a bank to view competitive, multi carrier pricing and potentially have enhanced coverage. The program offers a customized package of solutions that are tailored to meet the specific needs of community bankers," says Henry.

Under development for several years, BankConnect is a Willis program that is comprised of four leading insurance carriers who have agreed to provide enhanced, flexible terms and conditions for UBB's current and potential customers. The program will utilize a standard electronic application and a single submission for quotes.

"We are all thrilled to work together in order to offer this unique service to community banks. This is a great opportunity for both organizations and offers potential one-stop shopping for busy bank executives," stated Richard Magrann-Wells, Senior Vice President from Willis. "We have designed the program to be easy, simply visit [www.willis.com/ubb](http://www.willis.com/ubb) and click on the application link."

William C. Rosacker, President and CEO of United Bankers' Bank commented, "Between Willis' passion for developing impeccable insurance solutions and UBB's dedication to providing quality services, BankConnect should assist many community banks in reviewing their current insurance needs and identifying options for expanded coverage and potential cost reduction."

For additional information on BankConnect, please contact Tim Henry at [Tim.Henry@ubb.com](mailto:Tim.Henry@ubb.com) or 952-886-9524.

#### **About United Bankers' Agency**

Headquartered in Bloomington, MN, United Bankers' Agency is a subsidiary of United Bankers' Bank (UBB). UBB Provides a full range of correspondent banking services to community banks in: Minnesota, North Dakota, South Dakota, Montana, Nebraska, Iowa, Wyoming, Idaho, Oregon, Washington, Michigan and Illinois. For more information, please visit [www.ubb.com](http://www.ubb.com).

#### **About Willis Group**

Willis Group Holdings plc. is a leading global risk advisor/insurance broker. With roots dating to 1828, Willis offers its clients superior expertise, teamwork, innovation and industry-leading products and professional services in risk transfer. Willis has an excellent track record of structuring and placing solutions for Financial Institutions. For more information, please visit [www.willis.com](http://www.willis.com).